

Mergers and Acquisitions – Live-Online

WEEK 1

All times are Central Time

Monday, November 9 8:30 a.m.-12:00 p.m.	Tuesday, November 10 8:30 a.m.-12:00 p.m.	Wednesday, November 11 8:30 a.m.-12:00 p.m.	Thursday, November 12 8:30 a.m.-12:00 p.m.	Friday, November 13 8:30 a.m.-12:00 p.m.
<p>Welcome, Course Introduction and Overview</p> <p>Winning Now: Introduction to M&A Strategy in an Unusual Year Greg Bunch</p>	<p>Creating Effective Mental Maps for M&A: 4 Basic M&A Questions</p> <p>Case Study Application Greg Bunch</p>	<p>Introduction to Tax Planning for M&A Merle Erickson</p>	<p>Program Break Class resumes on Friday</p>	<p>Comparison of Acquisitions of S Corporations to Acquisitions of C Corporations Merle Erickson</p>
Break	Break	Break		Break
<p>M&A: The Power of Strategy under Volatile, Uncertain, Complex & Ambiguous Conditions Greg Bunch</p>	<p>Applying Strategy by Examining Current M&A Deals Greg Bunch</p>	<p>Effects of Reorganizations on the Target Corporation's Tax Attributes</p> <p>Overview of Acquisition Structures and Introduction to Advanced Acquisition Techniques Merle Erickson</p>	<p>Program Break Class resumes on Friday</p>	<p>Introduction to Tax Planning for Divestitures</p> <p>Divestiture Case Study Application Merle Erickson</p>
<p>Small Group Networking Opportunity (optional) 12:00 - 12:30 p.m.</p>		<p>Small Group Networking Opportunity (optional) 12:00 - 12:30 p.m.</p>		

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WEEK 2

All times are Central Time

Monday, November 16 8:30 a.m.-12:00 p.m.	Tuesday, November 17 8:30 a.m.-12:00 p.m.	Wednesday, November 18 8:30 a.m.-12:00 p.m.	Thursday, November 19 8:30 a.m.-12:00 p.m.	Friday, November 20 8:30 a.m.-12:00 p.m.
Sensible Valuation in M&A Acquisition Valuation Case Study Application John Hand	Sensible Forecasting for Valuation in M&A Acquisition Valuation Case Study Application John Hand	M&A Process: Target Phase Steve Morrisette	M&A Process: Deal Phase Steve Morrisette	M&A Process: Integration Phase Steve Morrisette
Break	Break	Break	Break	Break
Case Study Application, continued Sensible Valuation One Layer Deeper, in the Modern + COVID Economies John Hand	Case Study Application, continued Key Takeaways + Do's and Don'ts John Hand	Target Phase Case Study Application Steve Morrisette	Deal Phase Case Study Application Steve Morrisette	Integration Phase Case Study Application Steve Morrisette Program Wrap-Up
Small Group Networking Opportunity (optional) 12:00 - 12:30 p.m.		Small Group Networking Opportunity (optional) 12:00 - 12:30 p.m.		

PROGRAM ADMISSIONS

If you are ready to build on your success, challenge yourself, and take your organization to the next level, Chicago Booth is ready for you.

[Register at ChicagoBooth.edu/MA](https://chicagobooth.edu/MA)

For questions, please contact us at exec.ed@chicagobooth.edu or +1 312.464.8732.